Speciality module: International Business Field of study: Economics cycle I

Starting academic year 2018/2019 (Field study programme 2017/2018) prof.Janusz Swierkocki and dr Bogdan Buczkowski

	semester	Speciality module course	Details								
year				Number of hours						Exam/cre	
			CODE	lectures	tutorial	seminar	compute r lab.	simulation exercises	Total	dit with grade	ECTS
11	4	International Business Transactions	<u>0600-EABA4B</u>	30					30	Z	3
	4	International Business Payments	0600-EABB4B			30			30	Z	2
	4	International Marketing	<u>0600-EABC4B</u>	15	30				45	Z	4
	4	E-Business	0600-EABD4B			30			30	Z	2
III	5	Customs Policy and Customs Clearance Procedures	0600-EABE5B	30					30	Z	2
	5	International Trade Missions, Fairs and Exhibitions	<u>0600-EABF5B</u>		15				15	Z	2
	5	International Logistics	0600-EABG5B	30					30	Z	2
	5	International Business Competetiveness	<u>0600-EABH5B</u>			30			30	Z	2
	6	Techniques of Sales and Negotiations	<u>0600-EABI6B</u>			30			30	Z	4
	6	Doing Business on the European Single Market	0600-EABJ6B			30			30	Z	2
	6	Risk and Insurance in International Business	<u>0600-EABK6B</u>			30			30	Z	2
	6	Public Support for International Business	0600-EABL6B			30			30	Z	2
Speciality module: International Business									360	p. ECTS:	29